



Beware of Spray Foam Removal Scams

There has been a lot of chatter about spray foam insulation recently. While selling spray foam itself is not illegal, banks and building societies often require its removal before you can sell your house. Be aware of scams related to this issue. If the company that installed your spray foam has gone out of business, you might encounter fraudulent schemes. Here are some red flags to watch for:

1. Did They Contact You First?

- Be cautious if you are cold-called. These scammers often have foreign accents. Avoid making appointments with such callers.

2. How Did They Get Your Number?

- If the original company is no longer in business, scammers may have set up a new company and obtained your contact details.

3. Is Roof Removal Necessary?

- In 80% of cases, you do not need to remove the roof. Open cell spray foam typically does not require removal, while closed cell spray foam might. Removal methods include:
 - Ice Blasting
 - Manual Removal (if feasible)
 - Roof Removal (as a last resort)

4. Are They Claiming Your Timbers Are Rotten?

- Scammers often use scare tactics, such as claiming your timbers are rotting, to pressure you into expensive work. This tactic is particularly prevalent among the elderly and can be very distressing. Always have a trusted friend or family member with you during such evaluations.

5. Is the Company Specialized in Spray Foam Removal or Just Roofing?

- Many roofers are not qualified to remove spray foam and may use this as a pretext to sell you unnecessary roof work. Ensure you hire a reputable spray foam removal company with positive reviews, and verify that they have adequate insurance coverage (at least £3-5 million).

6. Do You Have Open or Closed Cell Foam?

- Open cell foam is usually white and can be easily punctured with a finger. Closed cell foam is yellow and very hard to the touch.

Summary

I hope you find this information helpful. I have successfully prevented many customers from falling victim to scams, with potential losses ranging from £3,200 to £60,000. If you have any



doubts, please contact me at 07706342174 before making any payments. For concerns about your roof timbers, consider hiring an independent building surveyor for an objective assessment.